# REGULATIONS FOR THE DEGREE OF BACHELOR OF BUSINESS ADMINISTRATION (BBA) 

These regulations apply to candidates admitted to the first year of study of the 4-year curriculum in the academic year 2017-18 and thereafter.
(See also General Regulations and Regulations for First Degree Curricula)

## Admission to the degree

BBA1 To be eligible for admission to the degree of Bachelor of Business Administration, candidates shall
(a) comply with the General Regulations;
(b) comply with the Regulations for First Degree Curricula; and
(c) satisfy all the requirements of the curriculum in accordance with the regulations that follow and the syllabuses of the degree.

## Period of study

BBA2 The curriculum for the degree of Bachelor of Business Administration shall normally require eight semesters of full-time study, spreading over four academic years, and shall include any assessment to be held during and/or at the end of each semester. The maximum period of registration is equivalent to a period which is $150 \%$ of the curriculum's normative period of study. Candidates shall in any case be required to complete the curriculum within six academic years, unless otherwise required or permitted by the Board of the Faculty.

## Curriculum requirements and progression in curriculum

BBA3 To complete the curriculum, candidates
(a) shall satisfy the requirements prescribed in UG 5 of the Regulations for First Degree Curricula;
(b) shall enroll and attempt examination in not fewer than 240 credits of courses, in the manner specified in the syllabuses;
(c) shall normally be required to enroll in at least 60 credits of courses in an academic year ${ }^{1}$, in a manner as prescribed in the syllabuses;
(d) shall normally be required to take not fewer than 24 credits nor more than 30 credits in any one semester (except the summer semester), or except in the last semester of study when candidates may be required to take fewer than 24 credits to satisfy the outstanding curriculum requirements;
(e) may, of their own volition, take further credits during the regular or summer semesters ${ }^{2}$, accumulating up to a maximum of 72 credits in one academic year ${ }^{1}$;
(f) may, with the approval of the Board of the Faculty, exceed 72 credits in an academic year ${ }^{1}$ provided that the total number of credits taken shall not exceed 288 credits; or where courses taken to make up for failed credits are inclusive, the total number of credits shall not exceed 432 credits;
(g) may select not more than 12 credits of courses in the summer semester ${ }^{2}$, unless otherwise permitted by the Board of the Faculty;
(h) shall select courses accumulating 72 credits to declare a compulsory major in (i) Business Design and Innovation, (ii) Human Resource Management, (iii) Information Systems, (iv) Marketing, or (v) Wealth Management, as prescribed in the syllabuses, and to take electives to make up the balance of 240 credits;
(i) may be required by the Board of the Faculty to take a reduced study load of not fewer than 24 credits per semester if their academic progression is unsatisfactory.

## Advanced standing

BBA4 Advanced standing may be granted to candidates in recognition of studies completed successfully, in accordance with UG 2 of the Regulations for First Degree Curricula. The maximum number of advanced standing credits that may be granted is up to one-half the number of credits required for the award of the degree. Advanced standing credits granted shall not be included in the calculation of the GPA nor taken into consideration for the honours classification of the degree to be awarded unless permitted by the Board of the Faculty but will be recorded on the transcript of the candidate.

## Exemption

BBA5 Candidates may be exempted, with or without special conditions attached, from any of the requirements in the syllabuses by the Board of the Faculty. Candidates who are so exempted must replace the number of exempted credits with courses of the same credit value.

## Selection of courses

BBA6 Candidates shall select courses in accordance with these regulations and the guidelines specified in the syllabuses before the beginning of each semester. Changes to the selection of courses may be made during an add-drop period designated for each semester, and such changes shall not be reflected in the transcript of the candidates. Requests for changes after the designated add-drop period of a semester shall not be considered, and candidates withdrawing from any course without permission after the designated add-drop period of a semester shall be given an F grade.

BBA7 Candidates shall not be permitted to select a course for which the failed course forms a prerequisite unless permission is given by the department concerned to sit a qualifying examination in the failed course and satisfy the examiners in this.

## Assessment

## BBA8

(a) Candidates shall be assessed for each of the courses for which they have registered, and assessment may be conducted in any one or any combination of the following manners: written examinations or tests, continuous assessment of performance, laboratory work, field work, research or project reports, or in any other manner as specified in the syllabuses.
(b) There shall be no appeal against the results of examinations and all other forms of assessment.

## Grades

BBA9 Grades shall be awarded in accordance with UG 8 of the Regulations for First Degree Curricula.

BBA10 Candidates shall not be permitted to repeat courses for which they have received a pass grade for the purpose of upgrading.

## Absence from examination

BBA11 Failure to take the examination as scheduled will automatically result in course failure under normal circumstances. Candidates who are unable, because of illness or other acceptable reason, to be present at any examinations of a course, may apply for permission to present themselves for a supplementary examination to be held not later than the beginning of the first semester of the following academic year. Failure to attend the supplementary examination as arranged shall automatically result in course failure. Any supplementary examination shall be part of that academic year's examinations, and the provisions made in the regulations for failure at the first attempt shall apply accordingly.

## Failure in examination

BBA12 Candidates are required to make up for a failed course in the following manner:
(a) undergoing re-assessment/re-examination in the failed course to be held no later than the end of the following semester (not including the summer semester); or
(b) re-submitting failed coursework, without having to repeat the same course of instruction; or
(c) repeating the failed course by undergoing instruction and satisfying the assessments; or
(d) for an elective course, taking another course in lieu of the failed course and satisfying the assessment requirements.

BBA 13 The maximum number of attempts for a particular course or requirement is three.

## Unsatisfactory performance

BBA14 Candidates shall be recommended for discontinuation under the provisions of General Regulation G 12 and UG 4(e) of the Regulations for First Degree Curricula if they have:
(a) failed to complete successfully 36 or more credits in two consecutive semesters (not including the summer semester), except where they are not required to take such a number of credits in the two given semesters; or
(b) failed to achieve an average Semester GPA of 1.0 or higher for two consecutive semesters (not including summer semester); or
(c) exceeded the maximum period of registration specified in BBA 2.

## Award of degree

BBA15 To be eligible for the award of the degree of Bachelor of Business Administration, candidates shall have
(a) achieved a Graduation GPA of 1.0 or above;
(b) accumulated a minimum of 240 credits and passed all the compulsory courses required in the syllabuses; and
(c) satisfied the requirements in UG 5 of the Regulations for First Degree Curricula.

## Degree classification

## BBA16

(a) Honours classification shall be awarded in five divisions: First Class Honours, Second Class Honours Division One, Second Class Honours Division Two, Third Class Honours, and Pass. The classification of honours shall be determined by the Board of Examiners for the degree in accordance with the following Graduation GPA (GGPA) scores, with all courses taken (including failed courses) carrying equal weighting which are proportionate to their credit values ${ }^{3}$ :

## Class of honours

First Class
Second Class
Division One
Division Two
Third Class
Pass

## GGPA range

3.60-4.30
(2.40-3.59)
$3.00-3.59$
$2.40-2.99$
$1.70-2.39$
$1.00-1.69$
(b) Honours classification may not be determined solely on the basis of a candidate's Graduation GPA and the Board of Examiners for the degree may, at its absolute discretion and with justification, award a higher class of honours to a candidate deemed to have demonstrated meritorious academic achievement but whose Graduation GPA falls below the range stipulated in BBA 16(a) of the higher classification by not more than 0.1 Grade Point.
(c) A list of candidates who have successfully completed all degree requirements shall be posted on Faculty noticeboards.

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## SYLLABUSES FOR THE DEGREE OF BACHELOR OF BUSINESS ADMINISTRATION (BBA)

This syllabus applies to candidates admitted to the first year of study of the 4 -year curriculum in the academic year 2015-16 and thereafter.

1. Candidates must enroll and attempt examination in not fewer than 240 credits of courses in accordance with the regulations and the syllabuses.
2. Major

At the end of the first year, candidates shall declare their major. During their year two, three, and four of studies, candidates are required to complete one of the following majors: (1) Business Design and Innovation (BDI); ; (2) Human Resource Management (HRM); (3) Information Systems (4) Marketing, or (5) Wealth Management, unless otherwise permitted by the Board of the Faculty. The list of courses required for each major is set out below.
3. To fulfill the graduation requirement of this degree as specified by the Board of the Faculty of Business and Economics in accordance with UG 5 of the Regulations for First Degree Curricula, candidates must satisfactorily complete the credits of courses identified by an asterisk (*). Those courses include the following areas of study: English language enhancement (12 credits), Chinese language enhancement ( 6 credits) and Common Core courses ( 36 credits), and successful completion of a capstone experience.
4. The Common Core courses are categorized under four Areas of Inquiry (AoI): Scientific and Technological Literacy, Humanities, Global Issues, and China: Culture, State and Society. Candidates must complete a total of 36 credits, comprising at least one and not more than two courses from each Area of Inquiry with not more than 24 credits of courses being selected within one academic year except where candidates are required to make up for failed credits.
5. The following courses are designated as Faculty Core courses: ACCT1101, ECON1210, FINA1310 and a statistics course, as prescribed in the syllabus. Candidates are not required to retake Faculty Core courses where any of these courses form part of the requirements of a second major offered by the Faculty of Business and Economics, however, candidates must complete an equivalent number of credits of free electives in lieu of the Faculty Core courses.
6. The courses listed in the syllabus will not necessarily be offered every year; from time to time, depending on the exigencies of staffing, additional courses may be offered. The School of Business will only offer electives for which sufficient student demand has been expressed in any one year.
7. For courses offered by the School of Business, the final examination is normally 2 hours in length. Final grading will normally be determined by performance in the final examination ( $40-60 \%$ ) and an assessment of coursework ( $40-60 \%$ ) except for final project/final papers which will be assessed by $100 \%$ coursework.
8. Candidates should take note of any impermissible combinations of majors/minors listed in the document "Major/Minor Programmes offered by FBE" for the year concerned.
9. Candidates are not permitted to enroll in courses where significant portions of the course contents overlap with each other, or where the courses are mutually exclusive.
10. Each candidate shall be required to take an English Proficiency Test at two different junctures; firstly in Year 1 and secondly in the final or penultimate year of study.
\# Candidates must undergo a selection process arranged by the Programme Co-ordinator.

## A. Common Requirements for All BBA Majors

## UG 5 requirements [54 credits]

(a) Languages*[18 credits]

| Course code | Course title | Year of Study | Credits |
| :---: | :---: | :---: | :---: |
| CAES1000\# | Core University English* | 1 | 6 |
| CAES9920 | Academic Communication for Business and Economics* | 2 | 6 |
| CBBA9001^ | Practical Chinese for BBA/BBA(Acc\&Fin) students* or | 3 | 6 |
| CUND9002^ | Practical Chinese and Hong Kong society or | 1 or 2 or 3 |  |
| CUND9003^ | Cantonese for Non-Cantonese speaking students | 1 or 2 or 3 |  |

\# Candidates who have achieved Level $5^{* *}$ in English Language in the HKDSE or equivalent are exempted but must take a free elective in lieu of this course.
${ }^{\wedge}$ Putonghua-speaking candidates must take CUND9002 or CUND9003. Students who have not studied the Chinese language during their secondary education or who have not attained the requisite level of competence in the Chinese language to take CBBA9001 can apply to the Faculty to take credit-bearing Cantonese or Putonghua language course offered by the School of Chinese (especially for international and exchange students) in lieu of CBBA9001. If a credit-bearing Cantonese or Putonghua language course offered by the School of Chinese is taken in lieu of CBBA9001, it may be taken in any year of study.
(b) HKU Common Core Curriculum* [36 credits]

| Course code | Course title | Year of Study | Credits |
| :--- | :--- | :---: | :---: |
| CCxxxxxx | 4 CC courses in all four Areas of Inquiry* | 1 | 24 |
| CCxxxxxx | 2 CC courses in any two Areas of Inquiry* | 2 | 12 |

## B. Specific Requirements for Individual BBA Majors

## 1. Major in Business Design and Innovation [72 credits]

| Course code | Course title | Year of Study | Credits |
| :--- | :--- | :---: | :---: |
| Faculty Core courses - complete all of the following courses: |  |  |  |
| ACCT1101 | Introduction to financial accounting | 1 | 6 |
| ECON1210 | Introductory microeconomics | 1 | 6 |
| Statistics requirement - choose one of the following courses: |  |  |  |
| ECON1280 | Analysis of economic data or | 1 | 6 |
| STAT1602 | Business statistics or | 1 |  |
| STAT1603 | Introductory statistics |  |  |
| FINA1310 | Corporate finance | 2 | 6 |


| Business Core courses - complete all of the following courses: |  |  |  |
| :--- | :--- | :---: | :---: |
| IIMT2601 | Management information systems | 2 or 3 | 6 |
| MGMT2401 | Principles of management | 2 or 3 | 6 |
| MKTG2501 | Introduction to marketing | 2 or 3 | 6 |
| STRA4701 | Strategic management* (Capstone course) | 4 | 6 |
| Disciplinary Core courses -complete all of the following courses: |  |  |  |
| IIMT3621 | Creativity and business innovation | 2 or 3 | 6 |
| IIMT3626 | Values-driven innovation | 2 or 3 | 6 |
| IIMT3623 | Design thinking: concepts and applications $\tilde{\sim}$ | 3 or 4 | 6 |
| IIMT3624 | Design studio | 3 or 4 | 6 |

The two courses must be taken together in the same academic year.
Free Electives [114 credits] - any courses except Common Core courses.

Reference Table for BBA Major in Business Design and Innovation

| Year | Lang. | Common Core | Major in <br> Business Design <br> and Innovation | Free <br> Electives | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I | 6 credits | 24 credits | 18 credits | 12 credits | 60 credits |
| II | 6 credits | 12 credits | 24 credits | 18 credits | 60 credits |
| III | 6 credits | - | 18 credits | 36 credits | 60 credits |
| IV | - | - | 12 credits | 48 credits | 60 credits |
| Total | 18 credits | 36 credits | 72 credits | 114 credits | 240 credits |

## 2. Major in Human Resource Management [72 credits]

| Course code | Course title | Year of Study | Credits |
| :---: | :---: | :---: | :---: |
| Faculty Core courses - complete all of the following courses: |  |  |  |
| ACCT1101 | Introduction to financial accounting | 1 | 6 |
| ECON1210 | Introductory microeconomics | 1 | 6 |
| Statistics requirement - choose one of the following: |  |  |  |
| ECON1280 | Analysis of economic data or | 1 | 6 |
| STAT1602 | Business statistics or |  |  |
| STAT1603 | Introductory statistics |  |  |
| FINA1310 | Corporate finance | 2 | 6 |
| Business Core courses - complete all of the following courses: |  |  |  |
| IIMT2601 | Management information systems | 2 or 3 | 6 |
| MGMT2401 | Principles of management | 2 or 3 | 6 |
| MKTG2501 | Introduction to marketing | 2 or 3 | 6 |
| STRA4701 | Strategic management* (Capstone course) | 4 | 6 |
| Disciplinary electives - complete four of the following courses: |  |  |  |
| MGMT3403 | Leadership | 2 or 3 or 4 | 24 |
| MGMT3404 | Cross-cultural management | 2 or 3 or 4 |  |
| MGMT3405 | Organizational behavior | 2 or 3 or 4 |  |
| MGMT3415 | Principles of entrepreneurship | 2 or 3 or 4 |  |
| MGMT3429 | Strategic human resources management | 2 or 3 or 4 |  |
| MGMT3434 | Human resource: theory and practice | 2 or 3 or 4 |  |
| MGMT3475 | Current topics in human resource management | 2 or 3 or 4 |  |
| MGMT3476 | Managing organizational change | 2 or 3 or 4 |  |

Free Electives [114 credits] - any courses except Common Core courses.

## Reference Table for BBA Major in Human Resource Management

| Year | Lang. | Common <br> Core | Major in <br> Human Resource <br> Management | Free Electives | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I | 6 credits | 24 credits | 18 credits | 12 credits | 60 credits |
| II | 6 credits | 12 credits | 24 credits | 18 credits | 60 credits |
| III | 6 credits | - | 18 credits | 36 credits | 60 credits |
| IV | - | - | 12 credits | 48 credits | 60 credits |
| Total | 18 credits | 36 credits | 72 credits | 114 credits | 240 credits |

## 3. Major in Information Systems [72 credits]

| Course code | Course title | Year of Study | Credits |
| :---: | :---: | :---: | :---: |
| Faculty Core courses - complete all of the following courses: |  |  |  |
| ACCT1101 | Introduction to financial accounting | 1 | 6 |
| ECON1210 | Introductory microeconomics | 1 | 6 |
| Statistics requirement - choose one of the following: |  |  |  |
| ECON1280 | Analysis of economic data or | 1 | 6 |
| STAT1602 | Business statistics or |  |  |
| STAT1603 | Introductory statistics |  |  |
| FINA1310 | Corporate finance | 2 | 6 |
| Business Core courses - complete all of the following courses: |  |  |  |
| IIMT2601 | Management information systems | 2 or 3 | 6 |
| MGMT2401 | Principles of management | 2 or 3 | 6 |
| MKTG2501 | Introduction to marketing | 2 or 3 | 6 |
| STRA4701 | Strategic management* (Capstone course) | 4 | 6 |
| Disciplinary electives - complete four of the following courses: |  |  |  |
| IIMT3601 | Database management or | 2 or 3 or 4 | 24 |
| COMP3278 | Introduction to database management systems |  |  |
| IIMT3602 | Information systems analysis and design | 2 or 3 or 4 |  |
| IIMT3603 | Project management | 3 or 4 |  |
| IIMT4601 | Information systems project management | 3 or 4 |  |

Free Electives [114 credits] - any courses except Common Core courses.

## Reference Table for BBA Major in Information Systems

| Year | Lang. | Common <br> Core | Major in <br> Management <br> Information Systems | Free <br> Electives | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I | 6 credits | 24 credits | 18 credits | 12 credits | 60 credits |
| II | 6 credits | 12 credits | 24 credits | 18 credits | 60 credits |
| III | 6 credits | - | 18 credits | 36 credits | 60 credits |
| IV | - | - | 12 credits | 48 credits | 60 credits |
| Total | 18 credits | 36 credits | 72 credits | 114 credits | 240 credits |

## 4. Major in Marketing [72 credits]

| Course code | Course title | Year of Study | Credits |
| :---: | :---: | :---: | :---: |
| Faculty Core courses - complete all of the following courses: |  |  |  |
| ACCT1101 | Introduction to financial accounting | 1 | 6 |
| ECON1210 | Introductory microeconomics | 1 | 6 |
| Statistics requirement - choose one of the following: |  |  |  |
| ECON1280 | Analysis of economic data or | 1 | 6 |
| STAT1602 | Business statistics or |  |  |
| STAT1603 | Introductory statistics |  |  |
| FINA1310 | Corporate finance | 2 | 6 |
| Business Core courses - complete all of the following courses: |  |  |  |
| IIMT2601 | Management information systems | 2 or 3 | 6 |
| MGMT2401 | Principles of management | 2 or 3 | 6 |
| MKTG2501 | Introduction to marketing | 2 or 3 | 6 |
| STRA4701 | Strategic management* (Capstone course) | 4 | 6 |
| Disciplinary Core courses-complete all of the following courses: |  |  |  |
| MKTG3501 | Consumer behavior | 2 or 3 or 4 | 6 |
| MKTG3502 | Marketing research | 2 or 3 or 4 | 6 |
| MKTG3525 | Services marketing | 2 or 3 or 4 | 6 |
| MKTG3531 | Strategic marketing management | 2 or 3 or 4 | 6 |

Free Electives [114 credits] - any courses except Common Core courses.
Reference Table for BBA Major in Marketing

| Year | Lang. | Common <br> Core | Major in <br> Marketing | Free <br> Electives | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I | 6 credits | 24 credits | 18 credits | 12 credits | 60 credits |
| II | 6 credits | 12 credits | 24 credits | 18 credits | 60 credits |
| III | 6 credits | - | 18 credits | 36 credits | 60 credits |
| IV | - | - | 12 credits | 48 credits | 60 credits |
| Total | 18 credits | 36 credits | 72 credits | 114 credits | 240 credits |

Major in Wealth Management [72 credits]

| Course code | Course title | Year of Study | Credits |
| :---: | :---: | :---: | :---: |
| Faculty Core courses - complete all of the following courses: |  |  |  |
| ACCT1101 | Introduction to financial accounting | 1 | 6 |
| ECON1210 | Introductory microeconomics | 1 | 6 |
| Statistics requirement - choose one of the following: |  |  |  |
| ECON1280 | Analysis of economic data or | 1 | 6 |
| STAT1602 | Business statistics or |  |  |
| STAT1603 | Introductory statistics |  |  |
| FINA1310 | Corporate finance | 2 | 6 |
| Business Core courses - complete all of the following courses: |  |  |  |
| IIMT2601 | Management information systems | 2 or 3 | 6 |
| MGMT2401 | Principles of management | 2 or 3 | 6 |
| MKTG2501 | Introduction to marketing | 2 or 3 | 6 |
| STRA4701 | Strategic management* (Capstone course) | 4 | 6 |
| Disciplinary electives - complete four of the following courses: |  |  |  |
| ACCT3107 | Hong Kong taxation | 2 or 3 or 4 | 24 |
| FINA2320 | Investments and portfolio analysis | 2 or 3 or 4 |  |


| FINA2322 | Derivatives | 2 or 3 or 4 |  |
| :--- | :--- | :---: | :---: |
| FINA2342 | Insurance: theory and practice | 2 or 3 or 4 |  |
| FINA3325 | Alternative investments | 2 or 3 or 4 |  |

Free Electives [114 credits] - any courses except Common Core courses.

## Reference Table for BBA Major in Wealth Management

| Year | Lang. | Common <br> Core | Major in <br> Wealth <br> Management | Free Electives | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I | 6 credits | 24 credits | 18 credits | 12 credits | 60 credits |
| II | 6 credits | 12 credits | 24 credits | 18 credits | 60 credits |
| III | 6 credits | - | 18 credits | 36 credits | 60 credits |
| IV | - | - | 12 credits | 48 credits | 60 credits |
| Total | 18 credits | 36 credits | 72 credits | 114 credits | 240 credits |


[^0]:    ${ }^{1}$ An 'academic year' comprises two regular semesters, with dates as prescribed by the Senate each year. A 'summer semester' may be organised in addition to the two regular semesters.
    ${ }^{2}$ Candidates are normally not allowed to take summer course(s) in their final-year of study.
    ${ }^{3}$ For students in the 2017-18 intake and thereafter who have successfully completed six Common Core courses, the calculation of Graduation GPA is subject to the proviso that either five Common Core courses with the highest grades (covering all four Areas of Inquiry), or all six courses will be counted towards Graduation GPA, depending on which generates the higher Graduation GPA.

